



## **Richard Kimbrough, Vice President, External Affairs, University of Incarnate Word**

Rick Kimbrough serves as the Vice President for External Relations and Chief Development Officer for the University of the Incarnate Word. In his role as Vice President, Kimbrough provides leadership over university development, alumni relations, marketing, and communications, as well as University events. He holds a bachelor's degree from the University of Nevada, Las Vegas as well as a master's degree from St. Mary's University of Minnesota.

Kimbrough's first two roles in fundraising were at private Catholic High Schools in the Minneapolis-St. Paul area. He then served as Vice President and Chief Development Officer for the Mayo Clinic Health System in Minnesota where he and his Mayo Clinic colleagues successfully raised \$2 billion. In his previous role as Vice President at St. Mary's University in San Antonio, Kimbrough designed and coordinated the Defining Moment Campaign which ultimately raised \$165 million; an amount eleven times larger than St. Mary's prior campaign.